

## Leadership Styles Questionnaire

Below are some statements to identify your preferred leadership style.  
Rate yourself on a scale of 0 to 10 on each measure.

No	Statement	Rating
1.	You believe that a high standard of performance is the most critical theme for success, and you are intolerant of people who do not reach your standards.	
2.	You believe you have a happy team and that being responsive to how they're feeling is more important than the job at hand.	
3.	When you come up with a vision or a decision, you work at inspiring your team to accept it.	
4.	The only way to achieve results is by firm discipline.	
5.	You help people develop by giving them the opportunity to participate and be heard.	
6.	You discourage people to have arguments, which may lead to conflict.	
7.	You often give team members tasks to do but are tempted to take them back if you feel they are not performing adequately.	
8.	You lead your team by group consensus and not by directly controlling them.	
9.	When you discuss performance you focus on assisting people to develop themselves and how to raise their game, rather than on the results themselves.	
10.	It is important to you that people follow your example.	
11.	If someone's ideas or plans are not appropriate you help them rethink how they might do it differently.	
12.	You are able to communicate your ideas and visions effectively and gain enthusiastic support for them.	

	Directive	Affiliative	Visionary	Coaching	Pace setting	Democratic
	1.	2.	3.	9.	7.	5.
	4.	6.	12.	11.	10.	8.
<b>TOTAL</b>						

Your Preferred Leadership Style